**Objective:** Create a dynamic prompt that can intelligently shift between buyer- and seller-focused flows based on the lead’s intent.

### **Scenarios to Handle in Your Prompt:**

1. **Buying-Focused Lead (Default Path)** The lead is actively looking to buy a home. This is the standard entry point in the flow.
2. **Selling-Then-Buying Lead** The lead mentions they are currently planning to sell their home and may purchase a new one afterward.  
    ➤ Your prompt must allow for a graceful transition from selling → buying intent.
3. **Cash Offer Inquiry** The lead requested a cash offer on their home (e.g., through Ylopo’s website).  
    ➤ Your prompt must include logic for detecting this and engaging accordingly.

### **Requirements:**

* The bot should **identify the lead’s intent** early and **route to appropriate conversation nodes**:  
  + Buying
  + Selling
  + Cash Offer
* **Objection Handling** If the lead raises an objection (e.g., concerns about market conditions), the bot’s response must **adapt based on the intent type** (buying, selling, or cash offer).

### **Tools:**

Explore **VAPI** to understand how these prompts will be evaluated and simulated during testing.